



## MONTHLY FINANCIAL STATUS JANUARY 2017

To: Dave Genova, General Manager and CEO  
 From: Heather Copp, Chief Financial Officer  
 Date: March 21, 2017

ACTION	DISCUSSION	INFO
		x

JANUARY 2017 ACTUAL VS. BUDGET	YTD 2017 ACTUAL VS. BUDGET	JANUARY 2017 VS. 2016	YEAR TO DATE 2017 VS. 2016
S&U TAX -4.5% ↓	S&U TAX -4.5% ↓	S&U TAX 3.0% ↑	S&U TAX 3.0% ↑
RIDERSHIP -6.2% ↓	RIDERSHIP -6.2% ↓	RIDERSHIP -1.0% ↓	RIDERSHIP -1.0% ↓
FARE REVENUE -5.5% ↓	FARE REVENUE -5.5% ↓	FARE REVENUE 11.1% ↑	FARE REVENUE 11.1% ↑

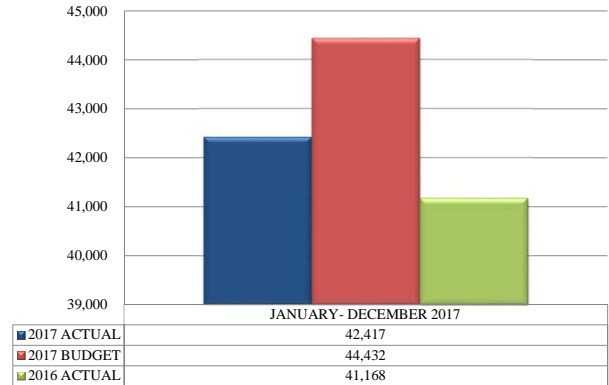
### SALES AND USE TAX JANUARY 2017

(In Thousands)	2017 ACTUAL	2017 BUDGET	VARIANCE	VARIANCE %	2016 ACTUAL	VARIANCE TO 2016	VARIANCE %
MONTH	42,417	44,432	(2,014)	-4.5%	41,168	1,249	3.0%
YTD	42,417	44,432	(2,014)	-4.5%	41,168	1,249	3.0%

**S&U TAX - JANUARY 2017  
ACTUAL VS. BUDGET**



**S&U TAX - YTD  
ACTUAL VS. BUDGET**



### SALES AND USE TAX TRENDS

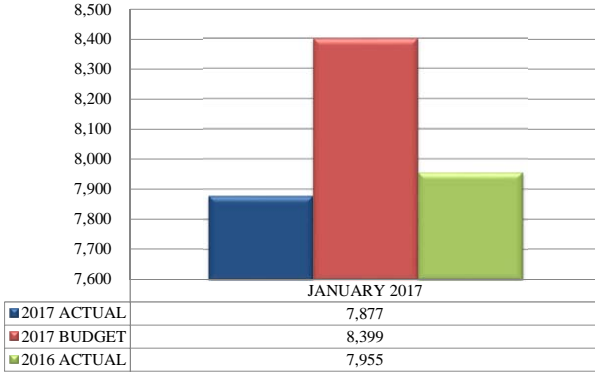




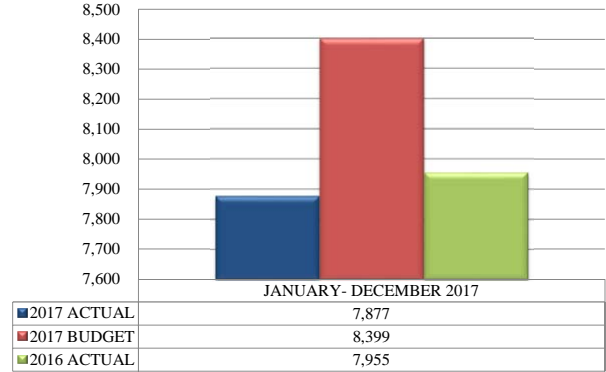
# RIDERSHIP JANUARY 2017

(In Thousands)	2017 ACTUAL	2017 BUDGET	VARIANCE	VARIANCE %	2016 ACTUAL	VARIANCE % to 2016
MONTH	7,877	8,399	(522)	-6.2%	7,955	-1.0%
YEAR TO DATE	7,877	8,399	(522)	-6.2%	7,955	-1.0%

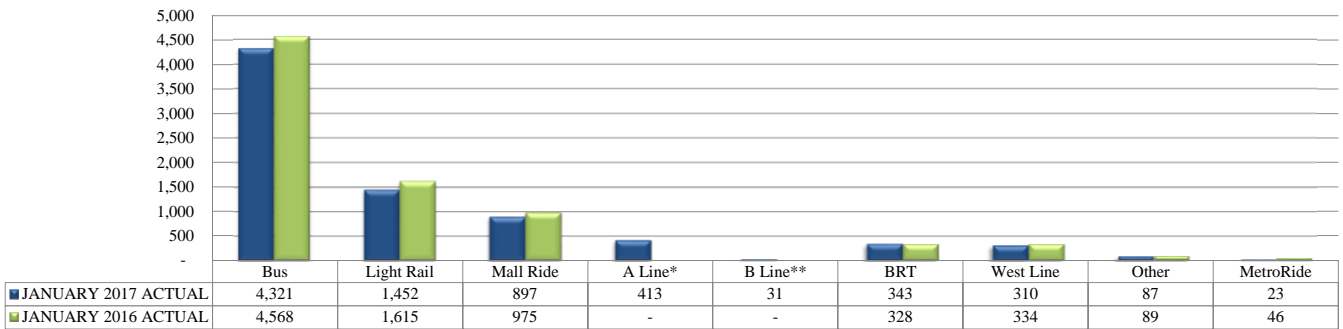
### RIDERSHIP - JANUARY 2017 ACTUAL VS. BUDGET



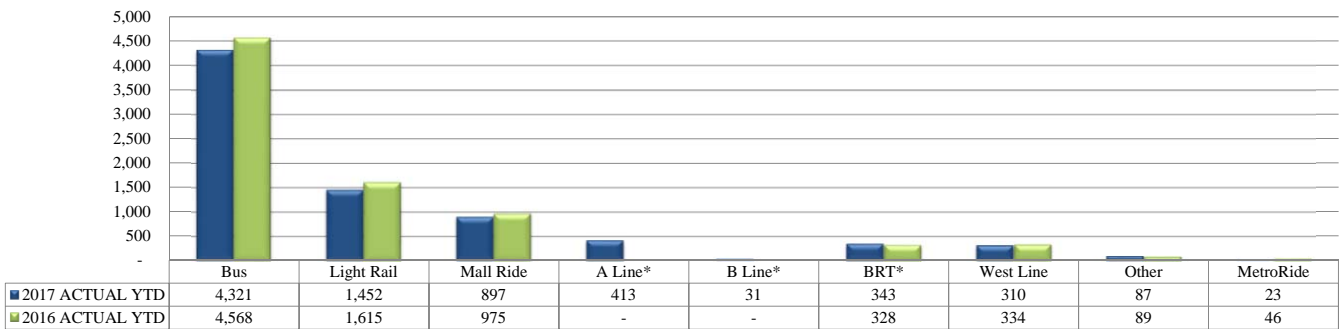
### RIDERSHIP - YTD ACTUAL VS. BUDGET



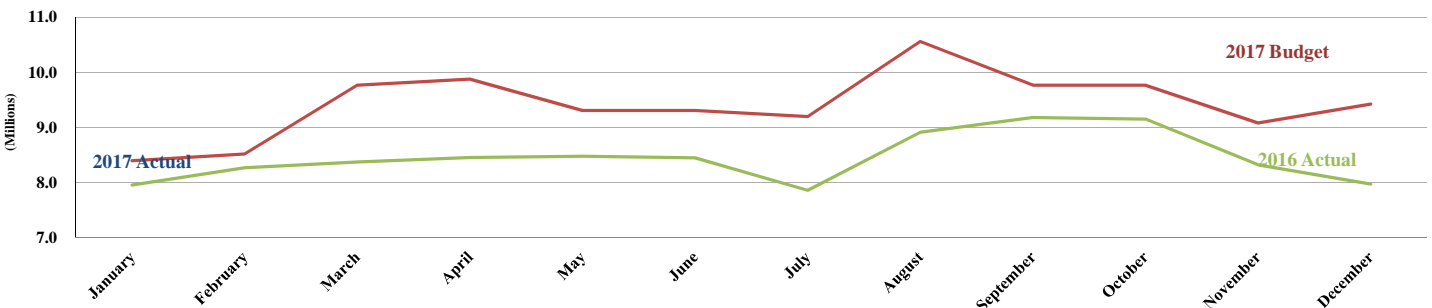
### RIDERSHIP BY TYPE - JANUARY 2017



### RIDERSHIP BY TYPE - YTD



### RIDERSHIP TRENDS



\*Service began 4/22/2016  
\*\*Service began 7/25/2016



# FARE REVENUE JANUARY 2017

<i>(In Thousands)</i>	2017 ACTUAL	2017 BUDGET	VARIANCE	VARIANCE %	2016 ACTUAL	VARIANCE % to 2016
MONTH	11,227	11,885	(658)	-5.5%	10,107	11.1%
YEAR TO DATE	11,227	11,885	(658)	-5.5%	10,107	11.1%

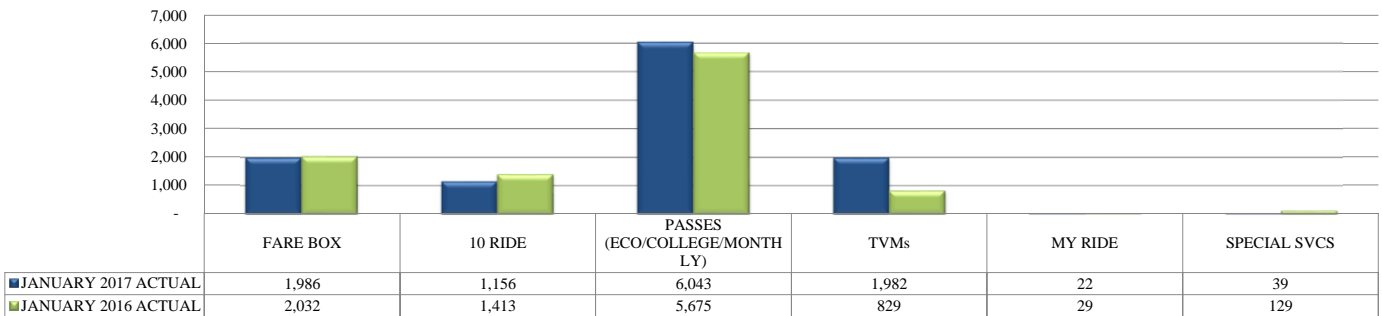
### FARE REVENUE - JAN. 2017 ACTUAL VS. BUDGET



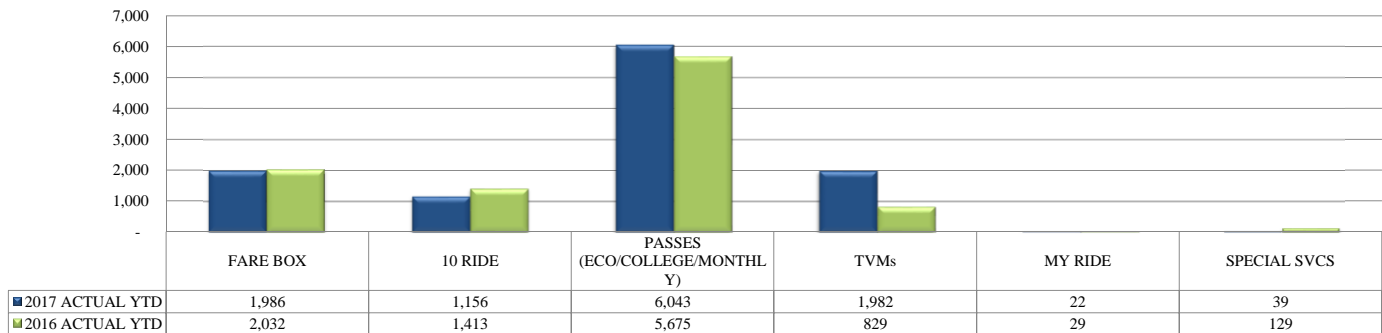
### FARE REVENUE - YTD ACTUAL VS. BUDGET



### FARE REVENUE - JANUARY 2017



### FARE REVENUE - YTD



### FARE REVENUE TRENDS

